

# **Open Access Indonesia Journal of Social Sciences**

Journal Homepage: https://journalsocialsciences.com/index.php/OAIJSS

## Improving Operational Management Efficiency in the Food and Beverage Industry: A Systematic Literature Review

## Enrica Ryan Geminarqi<sup>1</sup>, Hery Purnomo<sup>2\*</sup>

<sup>1</sup>Industrial Chemical Engineering Study Program, Faculty of Vocational School, Universitas Diponegoro, Semarang, Indonesia <sup>2</sup>Management Study Program, Faculty of Economics and Business, Universitas Nusantara PGRI Kediri, Kediri, Indonesia

#### ARTICLE INFO

**Keywords:** Food and beverage Improving Industry Operational manajemen

## \*Corresponding author:

Hery Purnomo

## E-mail address:

herypurnomo@unpkediri.ac.id

All authors have reviewed and approved the final version of the manuscript.

https://doi.org/10.37275/oaijss.v6i5.184

## 1. Introduction

The food and beverage industry is a sector that attracts the attention of many people around the world. In an era full of change and intense competition, companies in this industry are faced with challenges to stay relevant and excel. One of the key factors that can determine a company's success in the food and beverage industry is operational management efficiency (Davis, 2005). Operations management is the foundation of every business in the food and beverage sector. Efficiency in operations is a vital element that influences a company's success in terms of productivity, product quality, customer satisfaction, and profits. In facing global challenges, including fluctuations in raw material prices,

## ABSTRACT

Improving operational management efficiency is not just an option but a necessity to maintain competitiveness in a rapidly changing market. By optimizing production processes, inventory management, customer service, and utilization of technology, companies can reduce operational costs, increase speed and accuracy in service, and improve the quality of products served to customers. This study seeks to explore several strategies and steps that can be taken by companies in the food and beverage industry to improve the efficiency of their operational management. The literature search process was carried out on various databases (PubMed, Web of Sciences, and Google Scholar) regarding the analysis of improving operational management efficiency in the food and beverage industry. This study follows the preferred reporting items for systematic reviews and meta-analysis (PRISMA) recommendations. Improving operational management efficiency in the food and beverage industry is a continuous process. By implementing process automation, intelligent data analysis, employee training, efficient inventory management, collaboration with suppliers, and a focus on quality and customer service, companies can achieve these goals. This effort will help the company to remain competitive and sustainable amid increasingly fierce and dynamic competition in the food and beverage industry.

> changing demands, and increasingly high consumer demands, companies must continue to adapt and improve their operational efficiency (Dobbs, 2018; Dugdale, 2017)

> Improving operational management efficiency is not just an option but a necessity to maintain competitiveness in a rapidly changing market (Grewal, 2017). By optimizing production processes, inventory management, customer service, and utilization of technology, companies can reduce operational costs, increase speed and accuracy in service, and improve the quality of products served to customers (Handfield, 2002; Heck, 2016). This study seeks to explore several strategies and steps that can be taken by companies in the food and beverage industry to improve the



efficiency of their operational management. From the use of advanced technology to employee training, we can see how each of these elements can contribute to business success and sustainability in a competitive Through innovative environment. steps and continuous improvement, companies in the food and beverage industry can create a strong foundation to achieve sustainable growth. Along with the evolution of consumer needs and technological developments, efforts to improve operational management efficiency must be a top priority for every stakeholder in this industry (Henke, 2012; Jayaram, 2010).

## 2. Methods

The literature search process was carried out on various databases (PubMed, Web of Sciences, and Google Scholar) regarding the analysis of improving operational management efficiency in the food and beverage industry. The search was performed using the terms: (1) "improving" OR "operational management" OR "food and beverage" OR "improving operational management" AND (2) "improvement" OR "operational management." The literature is limited to original studies and published in English. The literature selection criteria are articles published in the form of original articles, a study about analysis of improving operational management efficiency in the food and beverage industry, studies were conducted in a timeframe from 2012-2023, and the main outcome was an analysis of disruption phenomenon in improving operational management efficiency in the food and beverage industry. Meanwhile, the exclusion criteria were original articles that were not related to the analysis of the disruption phenomenon in improving operational management efficiency in the food and beverage industry and duplication of publications. This study follows the preferred reporting items for systematic reviews and metaanalysis (PRISMA) recommendations.







This work is licensed under a Creative Commons Attribution-ShareAlike 4.0 International License

## **3. Results and Discussion**

## **Process automation**

Implementing automation technology is the first step in increasing operational efficiency. Companies can use an integrated point of sale (POS) system to reduce the time for ordering, paying, and monitoring the stock in real time. In addition, automation can also be applied in the production process, order processing, and inventory management. By reducing manual involvement, companies can save valuable time and resources. With process automation, the risk of human error can be significantly reduced. Errors that may occur when ordering, paying, or managing inventory can be avoided, which in turn increases accuracy and reliability in operations. Automation technology speeds up various operational processes. For example, by using an integrated POS system, customers can quickly place orders and payments, thereby reducing queue times and speeding up service rates. With automation technology, companies can monitor inventory stocks in real time. This allows management to get timely information on inventory levels and prepare orders more efficiently. By automating the production process, companies can efficiently increase production capacity. Automated systems can optimize production cycle times and reduce machine downtime, thereby increasing overall productivity. Automation technology can collect more detailed and accurate operational data. This data can be processed and analyzed to gain deeper insights into business performance, customer demand, and market trends. With proper data analysis, companies can make smarter, data-driven decisions. By reducing manual involvement in various processes, companies can save on long-term operational costs. Automation technology can also assist in identifying potential waste and reducing production costs and excess inventory. Automation can improve the quality of customer service. Fast and accurate ordering and payment processes will increase customer satisfaction and build customer loyalty (Khan, 2007; Kocabasoglu, 2008).

## Data analysis for decision making

By collecting data on customer preferences and behavior, companies can better understand customer needs and preferences. This information can be used to identify products and services that customers are most interested in, so companies can develop more effective sales strategies. Sales data can help companies to identify ongoing sales trends. By understanding these trends, companies can better plan inventory and production, thereby reducing the risk of shortages or excess inventories. Sales and customer behavior data can be used to optimize product and service prices. Data analysis helps companies to determine the right price for products, define effective promotions, and target customers more accurately. By collecting data on operating expenses, companies can identify potential waste and make cost savings. Data analysis helps companies to identify areas where costs can be reduced or optimized. With proper data analysis, companies can more accurately predict future demand. These predictions can help companies better plan inventory, production, and procurement. Data can assist companies in identifying new business opportunities and potential growth areas. By leveraging data, companies can develop new products and services that suit market needs. Operational data can be used to measure company performance and productivity. By identifying areas where performance is less than optimal, companies can make necessary corrections and improvements. In today's digital era, data is a valuable asset for companies. Implementing advanced data analysis technologies will help companies collect, manage and interpret data more efficiently. By intelligently leveraging data, companies in the food and beverage industry can achieve higher operational efficiency, optimize business strategies, and adapt



quickly to market changes and customer needs (Krause, 2007; Lambert, 2000).

#### **Employee training and development**

Well-trained employees tend to be more productive in carrying out their tasks. They have the knowledge and skills needed to get the job done more efficiently and on time. Well-trained employees will optimize the use of company resources, including raw materials, equipment, and working time. This helps companies reduce waste and increase the efficiency of resource use. Proper training in customer service enables employees to interact with customers effectively. They can better understand customer needs, provide appropriate solutions, and provide a positive customer experience. Employee training in occupational safety and security helps reduce the risk of an accident or injury in the workplace. Properly trained employees will know how to avoid dangerous situations and follow safety procedures properly. In the dynamic food and beverage industry, employees are often faced with different challenges. Well-trained employees have the skills and knowledge needed to solve problems better and deal with complex situations. Providing proper training to employees can increase their sense of attachment and loyalty to the company. Employees who feel supported and valued will tend to be more committed to making the best contribution to the company. Food and beverage companies often face changes in market trends, technology, or regulatory requirements. Well-trained employees adapt more easily to these changes and help companies stay relevant and sustainable. Employee training must be a strategic investment for companies in increasing operational efficiency and achieving business goals. By providing the right training, companies can build a team that is competent and ready to face existing business challenges, thus creating a strong foundation for long-term success in this competitive industry (Lee, 2001; Lee, 2002).

## **Efficient inventory management**

Efficient inventory management ensures that the company has sufficient inventory to meet customer demand. By regularly monitoring stock and using inventory management software, companies can avoid stock shortages that can lead to customer disappointment and lost sales. By managing inventory properly, companies can optimize the time to procure raw materials and avoid excess inventory. This helps reduce purchasing costs and avoid waste that can hurt the company's finances. Efficient inventory management helps companies better manage production and distribution. Companies can plan production according to customer demand and avoid production downtime due to raw material shortages. By having sufficient and consistently available inventory, companies can provide better customer service. Customers will feel prioritized and more satisfied with the services provided (Li, 2006). In the food and beverage industry, some products have a limited shelf life. Good inventory management helps companies avoid having products in stock that are about to expire, thereby reducing waste and potential losses. By managing inventory properly, companies can improve logistics efficiency. Using inventory management software can help optimize shipping routes and reduce shipping costs. Efficient inventory management requires accurate and up-to-date data analysis. Collected inventory data can be used to make smarter decisions in inventory planning and management. In the food and beverage industry, where a customer needs and demands can change quickly, efficient inventory management is the key to staying competitive and sustainable. By regularly monitoring stock, reducing waste, and using inventory management software, companies can optimize procurement, production, and distribution processes, creating more efficient and profitable operations (Mentzer et al., 2001).

#### **Collaboration with suppliers**

As much as possible, companies should try to work with a number of reliable key suppliers. By consolidating suppliers, companies can obtain more competitive prices, simplify inventory management, and minimize complexity in the procurement process. Companies can negotiate with suppliers for volume discounts when ordering large quantities. These discounts can help reduce purchasing costs and increase profits. Companies can discuss automated delivery and procurement options with suppliers to optimize the logistics process. With this automated system, inventory can be managed more efficiently, and deliveries can be made on time. Companies must work with suppliers who can provide products consistently and on time. This will help avoid stock shortages which can lead to lost sales. Companies must ensure that suppliers provide raw materials with guaranteed quality and safety (Pagell, 2009). A trusted supplier will assist the company in maintaining the quality of the products it produces. Companies should strive to build long-term partnerships with suppliers. forging strong and mutually beneficial By relationships, suppliers will be more likely to provide better service and support the company in achieving business objectives. Companies can look for opportunities to get special offers or promotions from suppliers. For example, a supplier may provide special prices on certain products or offer additional services free of charge. In establishing relationships with suppliers, companies must remain transparent, communicative, and oriented toward common goals. Good collaboration with suppliers will help companies optimize inventory, reduce operational costs, and maintain product quality. With the right strategy, companies can take advantage of partnering with suppliers to achieve higher operational efficiency and remain competitive in the dynamic food and beverage industry.

## Application of quality and food safety standards

By ensuring the proper quality of raw materials and production processes, companies can avoid wasting raw materials and finished products that do not meet quality standards. This helps optimize resource use and reduce unnecessary purchasing and production costs. With consistent raw material quality and standardized production processes, companies can increase efficiency in the production process. Standard-compliant products will have lower manufacturing error rates and reduce the need to reprocess defective products. Poor product quality or food safety issues can lead to production failures. By ensuring strict safety and quality standards, companies can avoid production disruptions that can lead to additional costs and missed opportunities to meet customer demands. Quality and safe products have a positive impact on the company's brand reputation. They help build customer trust, increase customer loyalty, and provide a competitive advantage in a competitive market. Products that do not meet quality and safety standards can lead to legal issues, claims for damages, and product recalls from the market. Avoiding these problems helps companies avoid significant negative impact costs. The food and beverage industry has strict regulations regarding product quality and safety. By complying with these regulatory requirements, and the company can avoid sanctions and legal issues that could harm the company's operations and image. High product quality and guaranteed food safety will increase customer satisfaction. Satisfied customers tend to buy products again and recommend the company to others, which ultimately supports business growth. By emphasizing product quality and food safety standards, companies can create an efficient operating environment, reduce waste, increase customer satisfaction, and maintain a good brand reputation. Investing in quality and safety is a long-term investment that can help companies keep running smoothly, meet challenges better, and



achieve success in this highly competitive industry (Prado, 2017).

#### Use of technology for customer service

By using mobile applications for food ordering and delivery, customers can easily order food without having to wait long. This reduces queue times and increases service speed, resulting in more satisfied customers. With an automated system for managing orders, companies can ensure that orders are delivered to the right place and on time. This reduces the risk of shipping errors and incorrect delivery, as well as increases efficiency in the delivery process. The use of social media and online platforms allows companies to interact directly with customers. Companies can respond to questions, comments, and feedback from customers more quickly and efficiently. Active interaction with customers also helps to build closer relationships and increase customer loyalty. Data from social media and online platforms can help customer companies analyze behavior and preferences. With this information, companies can target customers more accurately through targeted marketing campaigns. Through social media and online platforms, companies can expand their reach and increase brand awareness. An effective digital marketing strategy can help a company reach a wider audience, create a positive buzz, and strengthen its brand image in the market. Artificial intelligence (AI) technology can be used to provide faster and more personalized customer service. Chatbots and other automation systems can help answer common customer questions, provide assistance, and resolve issues without manual involvement from employees. With technology, companies can monitor customer service performance, analyze customer data, and gain insight into customer preferences and needs. This helps the company improve customer service and take the necessary actions to improve the customer experience. By implementing technology in customer service, food, and beverage companies can improve operational efficiency, increase customer satisfaction, and create a better experience for customers. Technology helps automate processes, improve communication, and provide valuable data for smarter decision-making. In an increasingly connected world, applying technology in customer service is key to surviving and growing in this competitive industry (Rao, 2005; Williamson, 2008).

## 4. Conclusion

Improving operational management efficiency in the food and beverage industry is a continuous process. By implementing process automation, intelligent data analysis, employee training, efficient inventory management, collaboration with suppliers, and a focus on quality and customer service, companies can achieve these goals. This effort will help the company to remain competitive and sustainable amid increasingly fierce and dynamic competition in the food and beverage industry.

## 5. References

- Davis MM, Heineke J. 2005. Operations management in the food industry: Overview. Production and Operations Management. 14(4): 407-18.
- Dobbs M. 2018. Improving the efficiency of food and beverage operations through technology integration. International Journal of Contemporary Hospitality Management. 30(1): 75-92.
- Dugdale J, Jones T. 2017. Efficiency and innovation in food processing firms. Journal of Manufacturing Technology Management. 28(5): 652-70.
- Grewal RS, Saini GR. 2017. Enhancing operational efficiency through lean management in the food and beverage industry. Journal of Manufacturing Technology Management. 28(3): 385-405.
- Handfield RB, Bechtel C. 2002. The role of time in JIT purchasing and manufacturing. Journal of Operations Management. 20(2):135-57.



- Heck EV, Rogers DS. 2016. Improving supply chain efficiency through RFID technology: The case of the food and beverage industry. International Journal of Production Economics. 171: 381-92.
- Henke JW, Melnyk SA, Rees D. 2012. The impact of lean manufacturing on environmental performance. Journal of Operations Management. 30(1-2): 1-22.
- Jayaram J, Tan KC. 2010. Supply chain integration with third-party logistics providers. International Journal of Production Economics. 125(2): 262-71.
- Khan O, Christopher M, Burnes B. 2007. The impact of product design on supply chain risk: a case study. International Journal of Production Research. 45(18-19): 4333-53.
- Kocabasoglu C, Prahinski C. 2008. Environmental management practices in supply chains: The role of incentives for suppliers. Journal of Operations Management. 26(6): 651-68.
- Krause DR, Handfield RB, Tyler BB. 2007. The relationships between supplier development, commitment, social capital accumulation and performance improvement. Journal of Operations Management. 25(2): 528-45.
- Lambert DM, Cooper MC. 2000. Issues in supply chain management. Industrial Marketing Management. 29(1): 65-83.
- Lee HL. 2002. Aligning supply chain strategies with product uncertainties. California Management Review. 44(3): 105-19.
- Lee HL, Whang S. 2001. Information sharing in a supply chain. International Journal of Manufacturing Technology and Management. 3(3-4): 210-5.
- Li S, Ragu-Nathan TS, Ragu-Nathan B, Rao SS. 2006. The impact of supply chain management practices on competitive advantage and organizational performance. Omega. 34(2): 107-24.

- Mentzer JT, DeWitt W, Keebler JS, Min S, Nix NW, Smith CD, et al. 2001. Defining supply chain management. Journal of Business Logistics. 22(2): 1-25.
- Pagell M, Wu Z, Wasserman ME. 2009. Thinking differently about purchasing portfolios: An assessment of sustainable sourcing. Journal of Supply Chain Management. 45(4): 44-57.
- Prado P, Biag C, Tan KC. 2017. Factors influencing food waste in the food service industry. Journal of Foodservice Business Research. 20(3): 270-87.
- Rao P, Holt D. 2005. Do green supply chains lead to competitiveness and economic performance?. International Journal of Operations & Production Management. 25(9): 898-916.
- Williamson OE. 2008. Outsourcing: Transaction cost economics and supply chain management. Journal of Supply Chain Management. 44(2): 5-16.

